

Selling Used Paperback Books

One Last Hope. . . Lady Skena Maclain has seen much hardship this year, and she fears worse is to come. For a bloody battle in Dunbar has left her a young widow, and her Scottish fortress without protectors. She wishes she could be as hopeful as her babes, who believe the Cailleach, the Lady of Winter, will send them a miracle in time for Christmas. But life has taught her that things can never be so easy. . . One True Love? Until a mysterious warrior is found amid a blinding snowstorm, sick with fever. As Skena nurses the handsome knight back to health, even she begins to believe he might bring salvation to her little keep--and passion to her life, as his body awakens a long sleeping desire within her. . . a desire her touch stirs in him as well. But his wounds speak of danger, and Skena will soon learn, his past carries a secret that could shake her home--and her heart--to their very core. . . "A sexy captive/captor romance. . . well done!" --Romantic Times on In Her Bed "Like a bard of old, MacGillivray spins a tale of knights and ladies, myth and magic." --Romantic Times on A Restless Knight British-born Deborah MacGillivray discovered her passion for historical romance while helping her grandfather sort, restore, and rewrite the history of their family in Scotland and England. She now resides in Kentucky with her husband and two kitties, collects replicas of Medieval swords and Barbie Dolls, is a movie fanatic with thousands of DVDs, and is an avid reader of everything.

Is this the year you are finally going to share your message with the world? Don't let the idea of having to write a book hold you back. It's easier than you think, and you don't even have to actually write the book yourself... Never thought about writing a book? Maybe you should consider it! Publishing a book will give you expert status, help spread your message and increase sales of your other products and services. It may even kick-start or boost your public speaking career. Writing, publishing and promoting a book has never been easier. You can do it in a week. This guide will teach you: The best kept secrets to a quick start for writing, promotion and sales Smart writing process hacks Alternatives to writing the book yourself Self-publishing The keys to launching a successful book, superfast "I just published my book. What I haven't been able to achieve in the past three years I did in just 7 days!" Chris About the authors Esther Jacobs (The Netherlands, 1970) is an international (TEDx) speaker and author. Esther has given over 1000 keynotes and is (co)author of 21 books. Her workshops have helped over 400 entrepreneurs to write their book. The NO EXCUSES LADY helps leaders and entrepreneurs to transform their challenges into opportunities. Marie Stern (Germany, 1982) is an "Amazon Self-Publishing Ninja." She authored 7 bestselling Amazon books, even though she wasn't even good at writing in school. However, she spent many hours browsing and reading in bookstores, discovering the secret behind successful books. As a former data mining analyst, she knows how important research is and how to find structure in any process. Marie helped many non-writers have their book written and likes to share her best knowledge on how to self-publishing and sell books. Esther and Marie met at a conference, where they were giving a book writing workshop. They decided to write this book in just one day, using their own tested method. And now they're inviting you to try it, too!

A business classic endorsed by Dale Carnegie, How I Raised Myself from Failure to Success in Selling is for anyone whose job it is to sell. Whether you are selling houses or mutual funds, advertisements or ideas—or anything else—this book is for you. When Frank Bettger was twenty-nine he was a failed insurance salesman. By the time he was forty he owned a country estate and could have retired. What are the selling secrets that turned Bettger's life around from defeat to unparalleled success and fame as one of the highest paid salesmen in America? The answer is inside How I Raised Myself from Failure to Success in Selling. Bettger reveals his personal experiences and explains the foolproof principles that he developed and perfected. He shares instructive anecdotes and step-by-step guidelines on how to develop the style, spirit, and presence of a winning salesperson. No matter what you sell, you will be more efficient and profitable—and more valuable to your company—when you apply Bettger's keen insights on: • The power of enthusiasm • How to conquer fear • The key word for turning a skeptical client into an enthusiastic buyer • The quickest way to win confidence • Seven golden rules for closing a sale

"After I sent my team to the Question Based Selling program, not only was the feedback from the training outstanding, but we experienced an immediate positive impact in results."—Jim Cusick, vice president of sales, SAP America, Inc. "Following the program, even our most experienced salespeople raved, saying QBS was the best sales training they have ever experienced!"—Alan D. Rohrer, director of sales, Hewlett Packard For nearly fifteen years, The Secrets of Question Based Selling has been helping great salespeople live you deliver big results. It's commonsense approach has become a classic, must-have tool that demonstrates how asking the right questions at the right time accurately identifies your customer's needs. But consumer behavior and sales techniques change as rapidly as technology—and there are countless contradictory sales training programs promising results. Knowing where you should turn to for success can be confusing. Now fully revised and updated, The Secrets of Question Based Selling provides a step-by-step, easy-to-follow program that focuses specifically on sales effectiveness—identifying the strategies and techniques that will increase your probability of success. How you sell has become more important than the product. With this hands-on guide, you will learn to: Penetrate more accounts Overcome customer skepticism Establish more credibility sooner Generate more return calls Motivate different types of buyers Develop more internal champions Close more sales...faster And much, much more

While a Vice President at Salesforce, David Priemer had an epiphany during one of the company's high-pressure selling periods: the very sales tactics they were using were not working on him. Yes, the numbers still showed results, but through brute force rather than elegance and efficiency. Priemer also discovered that his sales colleagues were spending far more time on leads that did not convert to sales than on those that did. His company--and his entire profession--was acting with more than enough gusto, but without enough awareness and empathy. They were not selling the way they buy. Sell the Way You Buy is about much more than putting yourself in the customer's shoes. Customers don't always know what they want or need, or they may be seeking a solution for something that isn't their core problem. They suffer from status quo bias, from recency bias, from confirmation bias. And meanwhile, the state of overwhelming choice has most products and solution providers adrift in the "Sea of Sameness." In today's world, almost everyone is in sales, but as Priemer realized, we don't teach it. Sell the Way You Buy will show you how to ask questions, how to listen, how to tell a compelling brand story, and how to talk to customers (how to talk to people). Priemer reveals scientifically supported methods to understand the customer, identify their needs, and move them toward the right solution--all the while teaching you to avoid all the reasons why the average person doesn't like salespeople. In short, to sell the way you buy.

Vintage clothing has never been more chic, with everyone from celebrity trendsetters to style-conscious professionals searching for wearable treasures from the past. Virtual Vintage is the first and only guide that helps both the novice and the fashion connoisseur evaluate and confidently participate in the thriving vintage marketplace that exists online. No other book explains how to get it, sell it, fix it, or wear it with flair. Authors Linda Lindroth and Deborah Newell Tornello equip readers from head to toe with • more than 100 chic sites—rated and evaluated • instructions on contacting sellers • smart strategies for bidding in online auctions • advice about evaluating the size, quality, and colors of a garment • tips for cleaning and repairing vintage items Whether you're looking for a 1960s Rudi Gernreich knit, Gucci hipster trousers, a Claire McCardell for Townley shirtwaist, or a Chanel suit in pink wool with black patent-leather trim, Virtual Vintage will help you build a unique and sensational wardrobe.

Ride the hilarious roller coaster with Glen Stanford as he follows Steve Scott's plan in "How to Write a Nonfiction e-Book in 21 Days " Not one to let the writing process cramp his style, this ukulele-playing bluegrass-singing YouTube sensation (32 views and counting) juggles his new-found fame with astonishing persistence to produce not one, but two works of genius. This is the true story. The (secret) recipe for success: Writer's buzz - 1oz Sleepless nights - 2oz Tenacity (and beer) - 7 (units left deliberately vague) Irreverence and political incorrectness - to taste Espresso - administered intravenously - 55 gal Pizza (1/2 pepperoni, 1/2 mushroom) - 37 slices Humility - a whole bunch Blend and enjoy.

True or false? In selling high-value products or services: 'closing' increases your chance of success; it is essential to describe the benefits of your product or service to the customer; objection handling is an important skill; open questions are more effective than closed questions. All false, says this provocative book. Neil Rackham and his team studied more than 35,000 sales calls made by 10,000 sales people in 23 countries over 12 years. Their findings revealed that many of the methods developed for selling low-value goods just don't work for major sales. Rackham went on to introduce his SPIN-Selling method. SPIN describes the whole selling process: Situation questions Problem questions Implication questions Need-payoff questions SPIN-Selling provides you with a set of simple and practical techniques which have been tried in many of today's leading companies with dramatic improvements to their sales performance.

Shows that knowing the principles of selling is a prerequisite for success of any kind, and explains how to put those principles to use. This title includes tools and techniques for mastering persuasion and closing the sale.

A stunning collection from international bestseller Stephen King that displays his phenomenally broad readership (stories published in The New Yorker, Playboy, and McSweeney's and including the 25,000 word story "Gingerbread Girl" published in Esquire). Stephen King—who has written more than fifty books, dozens of number one New York Times bestsellers, and many unforgettable movies—delivers an astonishing collection of short stories, his first since Everything's Eventual six years ago. As guest editor of the bestselling Best American Short Stories 2007, King spent over a year reading hundreds of stories. His renewed passion for the form is evident on every page of Just After Sunset. The stories in this collection have appeared in The New Yorker, Playboy, McSweeney's, The Paris Review, Esquire, and other publications. Who but Stephen King would turn a Port-O-San into a slimy birth canal, or a roadside honky-tonk into a place for endless love? A book salesman with a grievance might pick up a mute hitchhiker, not knowing the silent man in the passenger seat listens altogether too well. Or an exercise routine on a stationary bicycle, begun to reduce bad cholesterol, might take its rider on a captivating—and then terrifying—journey. Set on a remote key in Florida, "The Gingerbread Girl" is a riveting tale featuring a young woman as vulnerable—and resourceful—as Audrey Hepburn's character in Wait Until Dark. In "Ayana," a blind girl works a miracle with a kiss and the touch of her hand. For King, the line between the living and the dead is often blurry, and the seams that hold our reality intact might tear apart at any moment. In one of the longer stories here, "N.," which recently broke new ground when it was adapted as a graphic digital entertainment, a psychiatric patient's irrational thinking might create an apocalyptic threat in the Maine countryside...or keep the world from falling victim to it. Just After Sunset—call it dusk, call it twilight, it's a time when human intercourse takes on an unnatural cast, when nothing is quite as it appears, when the imagination begins to reach for shadows as they dissipate to darkness and living daylight can be scared right out of you. It's the perfect time for Stephen King.

You may know Dude Perfect from their mind-blowing, world record-breaking, viral trick shot videos and hilarious Overtime videos! NOW, with the guys' new, massive, photo-intensive book Dude Perfect 101 Tricks, Tips, and Cool Stuff, you'll experience a behind-the-scenes look at their stunts and their personal lives, PLUS step-by-step instructions so you can attempt their tricks at home! At Dude Perfect, we do everything we can to bring families closer together, and that's why we're excited to share this book with you. Follow our step-by-step instructions to have your own Dude Perfect—style fun! Tweens and teens, ages 8 to 12, will enjoy complete panda-monium with this in-depth look at Dude Perfect: five guys who are kickin' it, throwin' it, tossin' it, and shootin' it for more than 55 million YouTube subscribers and more than twelve billion views. With an oversize format and fun, informative graphics, Dude Perfect 101 Tricks, Tips, and Cool Stuff includes . . . Step-by-step instructions to perform your own real life trick shots using everyday objects. A behind-the-scenes view of those hilarious Overtime videos and extreme sports moments. Dude Perfect teaching about what a blast patience, perseverance, teamwork, friendship, and faith can be. Fun science facts behind the seemingly impossible tricks—because really, how did they do that?! Infographics with "No way!" truths from the inspirational to the absurd. A deeper look into each Dude's personal life, including stats, favorite stunts, and insights. Each trick in Dude Perfect 101 Tricks, Tips, and Cool Stuff is the perfect combination of challenging and doable to keep your young reader off-screen for hours. This interactive book is a great gift for birthdays, Easter baskets, holiday gift giving, or just because. Whether your own trickster wants to perform solo, challenge a friend, or host a family date night, this visually engaging book is a slam dunk for anyone who is young at heart.

Discount pricing this month! Was \$11.99...Now only \$9.99! Make Money Selling Old Magazines In Your Spare Time! Yes it's true! You can make easy money working from home, finding, listing and selling old magazines online and offline. All it takes is some spunk, some storage space, some motivation and some know-how on getting started. This book helps you do just that. It gives you a head-start on how you can cash in on easy money with old magazine covers, magazine back issues, vintage magazines, old magazine advertisements and magazine illustrations. This book helps you save time, save money, helps you know what to buy and what not to buy, helps cut the clutter, and helps you avoid newbie mistakes. Why is this so lucrative? Many reasons: Old magazine covers make great wall art. Out-of-print magazine articles and fiction are like gold to hobbyists and historians. Vintage magazine ads are prized by collectors of specific periodicals and of certain product lines. Here's what you get ... Why You Need To Get This Book Now! Chapter 1 - How Old Magazines Can Make You Money Chapter 2 - Picking the Right

Kinds of Magazines to Buy & Resell Chapter 3 - Thrift Store Finds. How a friend bought an old stack of magazines for less than \$5, then sold them for \$10-30 each online! Best Places to Look For Old Magazines Chapter 4 - Cut Clutter to Reclaim Your Home and Make Extra Cash at the Same Time Chapter 5 - How to Know What Your Old Magazines Are Really Worth and How To Price Them For Max Profits Chapter 6 - How to Grade Old Magazines For Accurate Listings and To Minimize Negative Feedback Chapter 7 - How To List, Store and Track Inventory Best way to list magazines for sale on Amazon Best way to list magazines for sale in online auctions Best way to list magazine lots online Other places to advertise magazines for sale Chapter 8 - Best Ways To Pack and Ship Magazines and Vintage Magazine Ads Chapter 9 - Framing Vintage Magazine Ads For Added-Value Sales Chapter 10 - Selling Content from Old Magazines Legally Chapter 12 - Resource Directory Message From The Author If you want to make money buying and selling old, vintage magazines, this book can help you make more money faster, and avoid getting stuck with trash. Don't delay. For about the price of a pizza, you can get your copy now and get started ast making easy cash with old magazines!

The transition from President Donald J. Trump to President Joseph R. Biden Jr. stands as one of the most dangerous periods in American history. But as # 1 internationally bestselling author Bob Woodward and acclaimed reporter Robert Costa reveal for the first time, it was far more than just a domestic political crisis. Woodward and Costa interviewed more than 200 people at the center of the turmoil, resulting in more than 6,000 pages of transcripts—and a spellbinding and definitive portrait of a nation on the brink. This classic study of Washington takes readers deep inside the Trump White House, the Biden White House, the 2020 campaign, and the Pentagon and Congress, with vivid, eyewitness accounts of what really happened. Peril is supplemented throughout with never-before-seen material from secret orders, transcripts of confidential calls, diaries, emails, meeting notes and other personal and government records, making for an unparalleled history. It is also the first inside look at Biden's presidency as he faces the challenges of a lifetime: the continuing deadly pandemic and millions of Americans facing soul-crushing economic pain, all the while navigating a bitter and disabling partisan divide, a world rife with threats, and the hovering, dark shadow of the former president. "We have much to do in this winter of peril," Biden declared at his inauguration, an event marked by a nerve-wracking security alert and the threat of domestic terrorism. Peril is the extraordinary story of the end of one presidency and the beginning of another, and represents the culmination of Bob Woodward's news-making trilogy on the Trump presidency, along with Fear and Rage. And it is the beginning of a collaboration with fellow Washington Post reporter Robert Costa that will remind readers of Woodward's coverage, with Carl Bernstein, of President Richard M. Nixon's final days.

(This is 5th Edition - Updated Feb. 2014.)Listing your used books for free on Amazon is the best way to make easy money working from home!People who buy used books want to save money. Give them what they want, listing secondhand books on Amazon, and you'll make money.Get this paperback book now for about the price of a pizza, and you'll find out how you can duplicate this author's success and be making profits fast!Listing used books may be the perfect home-based business! This book tells what you need to know to get started fast working from home. You can buy plenty of top-selling books for less than 25 cents a book and then resell them for up to \$50 each, sometimes even more!It takes less than 1 hour a day to run your own home-based bookstore in your spare time. There's no need for to go deep in debt or work long hours for your extra cash. No need to invest \$1,000's in inventory or rent a storefront, you won't need expensive add-on services, and you won't need much equipment. You can run this part-time business from a spare room or your kitchen table.Listing your used books online, working from home, is recession-proof. That's because people always want a bargain ... and, if you know what you're doing, you can earn extra cash simply by finding and listing good used books in your spare time!Start small and grow your business bigtime with help from family and friends! Start listing books you already own you don't need anymore, books you get cheap (or free) from friends and family, and the books you find for next to nothing at thrift stores and yard sales in your hometown.This book helps you get what you want: extra money, just finding and listing something people are ready and willing to buy.Start small by selling off your own unwanted books for a little extra pocket money. Re-invest your profits and build up your inventory to 1,000 or more books for sale, and create a nice steady stream of passive income.Best of all, there's really no selling you have to do at all. You'll just find the books, list them for free, and Amazon does all the rest.Maybe you're thinking: "But what if I don't want to start a business... I just want to get rid of my old used books." This book can definitely help you too. Clear out the clutter of old books and sell your unwanted titles for top prices. Books, DVDs and CDs make far more cash online than you'd make selling them at a yard sale. Reading this book will pay for itself in no time flat.Discover the best types of books that sell quickly for top profits. Keep your eyes open for the best-selling used books which can be found just about anywhere. Pick them up for pennies on the dollar. Know which books you should leave behind that will wind up just taking up space.Now includes new updated chapter on the Amazon FBA program!Now you can get what you want ... simple step-by-step information on how to make money in your spare time!Just a couple of clicks and your copy of "How To Make Easy Money Selling Your Old Used Books On Amazon" will be on its way to you, so you'll get started fast earning easy extra cash in your spare time! Order your copy today. Available either as a Kindle Book or a printed paperback book for your convenience.(NOTE: Updated Feb. 2014 to fix layout error in page numbers. Now reformatted so that all page numbers show correctly.)From the author: Welcome to the easiest way I've ever found to make extra money in your spare time, buying and listing good quality used books online. This is a simple business anyone can make money at, so long as you have a computer, high-speed internet access, about \$200-\$500 to stock up on inventory and supplies, plus an open mind willing to follow a few simple suggestions, tips and techniques that make top profits earning cash for books!This book is also available on in the Amazon Kindle Store in an e-book format. You can download it now from:Sold by: Amazon Digital Services, Inc.Language: EnglishASIN: B007H3JEKA

"This book is truly epic. . . . The reader will probably wish there was a thousand more pages." —The Huffington Post Picking up where Fall of Giants, the first novel in the extraordinary Century Trilogy, left off, Winter of the World follows its five interrelated families—American, German, Russian, English, and Welsh—through a time of enormous social, political, and economic turmoil, beginning with the rise of the Third Reich, through the great dramas of World War II, and into the beginning of the long Cold War. Carla von Ulrich, born of German and English parents, finds her life engulfed by the Nazi tide until daring to commit a deed of great courage and heartbreak American brothers Woody and Chuck Dewar, each with a secret, take separate paths to momentous events, one in Washington, the other in the bloody jungles of the Pacific English student Lloyd Williams discovers in the crucible of the Spanish Civil War that he must fight Communism just as hard as Fascism Daisy Peshkov, a driven social climber, cares only for popularity and the fast set until war transforms her life, while her cousin Volodya carves out a position in Soviet intelligence that will affect not only this war but also the war to come.

A New York Times Bestseller A Washington Post Notable Nonfiction Book of 2020 Named a Best Book of 2020 by NPR "A fascinating scientific, cultural, spiritual and evolutionary history of the way humans breathe—and how we've all been doing it wrong for a long, long time." —Elizabeth Gilbert, author of Big Magic and Eat Pray Love No matter what you eat, how much you exercise, how skinny or young or wise you are, none of it matters if you're not breathing properly. There is nothing more essential to our health and well-being than breathing: take air in, let it out, repeat twenty-five thousand times a day. Yet, as a species, humans have lost the ability to breathe correctly, with grave consequences. Journalist James Nestor travels the world to figure out what went wrong and how to fix it. The answers aren't found in pulmonology labs, as we might expect, but in the muddy digs of ancient burial sites, secret Soviet facilities, New Jersey choir schools, and the smoggy streets of São Paulo. Nestor tracks down men and women exploring the hidden science behind ancient breathing practices like Pranayama, Sudarshan Kriya, and Tummo and teams up with pulmonary tinkerers to scientifically test long-held beliefs about how we breathe. Modern research is showing us that making even slight adjustments to the way we inhale and exhale can jump-start athletic performance; rejuvenate internal organs; halt snoring, asthma, and autoimmune disease; and even straighten scoliotic spines. None of this should be possible, and yet it is. Drawing on thousands of years of medical texts and recent cutting-edge studies in pulmonology, psychology, biochemistry, and human physiology, Breath turns the conventional wisdom of what we thought we knew about our most basic biological function on its head. You will never breathe the same again.

Returning home after serving in World War II to run his family business in New York, paratrooper Harry Copeland falls in love with young singer and heiress Catherine Thomas Hale, who risks everything to break off her engagement to another man. By the author of Winter's Tale. (This book was previously listed in Forecast.) 100,000 first printing.

"The world's greatest salesman" reveals the spectacular selling principles that have brought him to the top of his profession as he offers helpful advice on how to develop customer profiles, how to turn a prospect into a buyer, how to close the deal, and how to establish a long-term relationship with one's customers. Reprint. 25,000 first printing.

SELLING THE INVISIBLE is a succinct and often entertaining look at the unique characteristics of services and their prospects, and how any service, from a home-based consultancy to a multinational brokerage, can turn more prospects into clients and keep them. SELLING THE INVISIBLE covers service marketing from start to finish. Filled with wonderful insights and written in a roll-up-your-sleeves, jargon-free, accessible style, such as: Greatness May Get You Nowhere Focus Groups Don'ts The More You Say, the Less People Hear & Seeing the Forest Around the Falling Trees.

Shares strategies for spending less and saving more in household spending while pursuing spiritual and ethical sources of personal satisfaction.

THE CLASSIC NATIONAL BESTSELLER "A wonderful, splendid book—a book that should be read by every American, student or otherwise, who wants to understand his country, its true history, and its hope for the future." —Howard Fast Historian Howard Zinn's A People's History of the United States chronicles American history from the bottom up, throwing out the official narrative taught in schools—with its emphasis on great men in high places—to focus on the street, the home, and the workplace. Known for its lively, clear prose as well as its scholarly research, it is the only volume to tell America's story from the point of view of—and in the words of—America's women, factory workers, African-Americans, Native Americans, the working poor, and immigrant laborers. As Zinn shows, many of our country's greatest battles—the fights for a fair wage, an eight-hour workday, child-labor laws, health and safety standards, universal suffrage, women's rights, racial equality—were carried out at the grassroots level, against bloody resistance. Covering Christopher Columbus's arrival through President Clinton's first term, A People's History of the United States features insightful analysis of the most important events in our history. This edition also includes an introduction by Anthony Arnone, who wrote, directed, and produced The People Speak with Zinn and who coauthored, with Zinn, Voices of a People's History of the United States.

Withdrawing from a family party to the solitude of her tree house, 16-year-old Laurel Nicolson witnesses a shocking murder that throughout a subsequent half century shapes her beliefs, her acting career and the lives of three strangers from vastly different cultures. By the best-selling author of The Distant Hours. Reprint. 200,000 first printing.

How to Sell Books on AmazonThe Stay-At-Home Mom's Secret Guide to Selling Used Books on Amazon

This reference contains valuable information on how to start a profitable home-based business selling items online.

A thorough, insider's guide to book collecting explains how to find used and rare books, offering tips on buying and selling books on the Internet, identifying first editions and reader's copies, finding valuable books, and more, and provides a detailed index of more than one thousand of the most collectible books today. Original.

In a recent sale catalog, one bookseller apologized for the condition of a sixteenth-century volume as "rather soiled by use." When the book was displayed the next year, the exhibition catalogue described it as "well and piously used [with] marginal notations in an Elizabethan hand [that] bring to life an early and earnest owner"; and the book's buyer, for his part, considered it to be "enlivened by the marginal notes and comments." For this collector, as for an increasing number of cultural historians and historians of the book, a marked-up copy was more interesting than one in pristine condition. William H. Sherman recovers a culture that took the phrase "mark my words" quite literally. Books from the first two centuries of printing are full of marginalia and other signs of engagement and use, such as customized bindings, traces of food and drink, penmanship exercises, and doodles. These marks offer a vast archive of information about the lives of books and their place in the lives of their readers. Based on a survey of thousands of early printed books, Used Books describes what readers wrote in and around their books and what we can learn from these marks by using the tools of archaeologists as well as historians and literary critics. The chapters address the place of book-marking in schools and churches, the use of the "manicule" (the ubiquitous hand-with-pointing-finger symbol), the role played by women in information management, the extraordinary commonplace book used for nearly sixty years by Renaissance England's greatest lawyer-statesman, and the attitudes toward annotated books among collectors and librarians from the Middle Ages to the present. This wide-ranging, learned, and often surprising book will make the marks of Renaissance readers more visible and legible to scholars, collectors, and bibliophiles.

Adult Coloring Book Unique Designs to Color! COLOURING BOOKS FOR GROWN-UPS BEST GIFT IDEAS This incredible adult coloring book by best-selling artist is the perfect way to relieve stress and aid relaxation while enjoying beautiful and highly detailed images. Each coloring page will transport you into a world of your own while your responsibilities will seem to fade away... Use Any of Your Favorite Tools Including colored pencils, pens, and fine-tipped markers. One Image Per Page Each image is printed on

black-backed pages to prevent bleed-through. Display Your Artwork You can display your artwork with a standard 8.5" x 11" frame. Makes the Perfect Gift Surprise that special someone in your life and make them smile. Buy two copies and enjoy coloring together. Buy Now, Coloring, and Relax... Scroll to the top of the page and click the buy button. Based on the Versatile Salesperson program, the skills in this book are used worldwide by Fortune 500 companies.

Provides aspiring authors with practical information on researching and writing, getting a book printed or produced, free publicity, marketing the finished product, and keeping control of the project from start to finish

#1 NEW YORK TIMES, WALL STREET JOURNAL, AND BOSTON GLOBE BESTSELLER • One of the most acclaimed books of our time: an unforgettable memoir about a young woman who, kept out of school, leaves her survivalist family and goes on to earn a PhD from Cambridge University "An amazing story, and truly inspiring. It's even better than you've heard."—Bill Gates NAMED ONE OF THE TEN BEST BOOKS OF THE YEAR BY THE NEW YORK TIMES BOOK REVIEW • ONE OF PRESIDENT BARACK OBAMA'S FAVORITE BOOKS OF THE YEAR • BILL GATES'S HOLIDAY READING LIST • FINALIST: National Book Critics Circle's Award In Autobiography and John Leonard Prize For Best First Book • PEN/Jean Stein Book Award • Los Angeles Times Book Prize Born to survivalists in the mountains of Idaho, Tara Westover was seventeen the first time she set foot in a classroom. Her family was so isolated from mainstream society that there was no one to ensure the children received an education, and no one to intervene when one of Tara's older brothers became violent. When another brother got himself into college, Tara decided to try a new kind of life. Her quest for knowledge transformed her, taking her over oceans and across continents, to Harvard and to Cambridge University. Only then would she wonder if she'd traveled too far, if there was still a way home. "Beautiful and propulsive . . . Despite the singularity of [Westover's] childhood, the questions her book poses are universal: How much of ourselves should we give to those we love? And how much must we betray them to grow up?"—Vogue NAMED ONE OF THE BEST BOOKS OF THE YEAR BY The Washington Post • O: The Oprah Magazine • Time • NPR • Good Morning America • San Francisco Chronicle • The Guardian • The Economist • Financial Times • Newsday • New York Post • theSkimm • Refinery29 • Bloomberg • Self • Real Simple • Town & Country • Bustle • Paste • Publishers Weekly • Library Journal • LibraryReads • BookRiot • Pamela Paul, KQED • New York Public Library

Guy Kawasaki's phenomenal success at Apple Computer and as a start-up entrepreneur was the result of an innovative approach to sales, marketing, and management called evangelism. Evangelism means convincing people to believe in your product or ideas as much as you do, by using fervor, zeal, guts, and cunning to mobilize your customers and staff into becoming as passionate about a cause as you are. Selling the Dream is a handbook and workbook for putting evangelism into action. Kawasaki charts a complete blueprint for the beginning evangelist that covers such topics as how to define a cause (whether it is a business, like Windham Hill Records or the Body Shop, or a public interest concern, like the National Audubon Society or Mothers Against Drunk Driving), how to identify good and bad enemies, how to deliver an effective presentation, and how to find, train, and recruit new evangelists. One of the highlights of the book is a short course in developing an evangelistic business plan, illustrated by the complete, original Macintosh Product Introduction Plan. Selling the Dream will teach you how to become a raging, inexorable thunder lizard of an evangelist -- a leader whose words will never fall on deaf ears again.

Techniques of the Selling Writer provides solid instruction for people who want to write and sell fiction, not just to talk and study about it. It gives the background, insights, and specific procedures needed by all beginning writers. Here one can learn how to group words into copy that moves, movement into scenes, and scenes into stories; how to develop characters, how to revise and polish, and finally, how to sell the product. No one can teach talent, but the practical skills of the professional writer's craft can certainly be taught. The correct and imaginative use of these skills can shorten any beginner's apprenticeship by years. This is the book for writers who want to turn rejection slips into cashable checks.

"A green hunting cap squeezed the top of the fleshy balloon of a head. The green earflaps, full of large ears and uncut hair and the fine bristles that grew in the ears themselves, stuck out on either side like turn signals indicating two directions at once. Full, pursed lips protruded beneath the bushy black moustache and, at their corners, sank into little folds filled with disapproval and potato chip crumbs."

This activity book contains a page to color for each story from A Bible alphabet / Alison Brown.

This delightful, easy to follow, step-by-step guide to selling books on Amazon is written by a five-star seller, who gives away some of the biggest money making secrets to selling books online today. Although the guide is designed with the stay-at-home mom in mind, it is appropriate for anyone who wants to make a few-hundred extra dollars a week, or the model can be blown-up for those interested in starting a profitable fulltime business.

There's no one to tell you that you're creating incorrect color combinations. If there's one thing that you're doing wrong, it could be your grip and the amount of control you exhibit. But that's fine because as you continue to work on your coloring skills, your fine motor and handwriting skills will improve as well. Color today!

With this, his first collection of stories, Raymond Carver breathed new life into the American short story. Carver shows us the humor and tragedy that dwell in the hearts of ordinary people; his stories are the classics of our time. "[Carver's stories] can ... be counted among the masterpieces of American Literature." --The New York Times Book Review "One of the great short story writers of our time--of any time." --The Philadelphia Inquirer "The whole collection is a knock out. Few wriers can match Raymond Carver's entiwining style and language." --The Dallas Morning News

