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PCMag.com is a leading authority on technology, delivering Labs-based, independent reviews of the latest products and services. Our expert industry analysis and practical solutions help you make better buying decisions and get more from technology.

The 2020 National Electrical Code covers the most current standards and topics such as: renewable energy and energy storage.

"Faster Smarter Digital Photography" shows you how to produce high-quality digital stills -- faster, smarter, and easier! You get practical, concise guidance for selecting the right digital camera for your needs; composing better shots; editing and manipulating your photos; using the digital media capabilities in the Microsoft "RM" Windows "RM" XP operating system; and preparing images for print or online delivery. "Faster Smarter Digital Photography" delivers accurate, how-to information that's easy to absorb and apply. The language is friendly and down-to-earth, with no jargon or silly chatter. Use the concise explanations, easy numbered steps, and visual examples that help you get great-looking results for home or office.

Sales have changed in the last 30 years. Gone are the days of manipulative and pushy salespeople who rely on charm to get sales. Selling From The Heart is the new economy where relationships matter and old-school techniques just don't work anymore. Relationships are what will fuel your sales funnel and allow you to reach your sales goals. Social media is a great place to develop those relationships that lead to sales and Larry teaches you how to do in a natural way. Let Larry Levine show you how not to only be yourself, but your best self and succeed! In this powerful book, Larry Levine challenges modern myths about how to approach buyers and close the sale. He deftly shows you how, in a world suffering from information overload and technology fatigue, sales professionals who demonstrate authenticity and empathy gain an unbeatable competitive edge. Jeb Blount, CEO SalesGravy.com and Author of Sales EQ Too many of us (salespeople) look outward for success and in the most brilliant, down to earth way, Selling From The Heart reminds us that our success starts within, not out. In a world of copycats, Larry Levine, with a softness of a benevolent mentor and the disarming approach of Fred Rogers, stresses that we can't win as a copy, but only as an original. "Be YOU!" The best message the sales world has received in a long time. Keenan, CEO of A Sales Guy Selling from the Heart is not really a book about sales. It's a book about YOU. This is the ultimate playbook for showing up as yourself, so you can increase your sales. Deb Calvert, author of DISCOVER Questions® and co-author of Stop Selling & Start Leading Real sales, real world, real life. Larry Levine shares what it takes to be an authentically successful salesperson. Selling From The Heart will have you probing your own heart, and when you read and apply the lessons from the book, you'll find yourself seeing authentically. Mark Hunter, CSP, "The Sales Hunter" author of High-Profit Prospecting and High-Profit Selling Selling From The Heart is powerful, refreshing, and...authentic! Larry Levine and this new book are a breath of much-needed fresh air. He's the most honest social selling expert in the business, and this book is exactly what sellers need today. Larry shares wisdom from his years of successful experience, with both blunt truth and effective advice. You will love his writing style, stories, and most of all, the increased sales from implementing his advice! Mike Weinberg, author of New Sales Simplified, and Sales Management Simplified. In sales, the heart always comes before the head. What I love and admire most about Larry Levine is that he sees the potential in all of us and compels us to act with heart and authenticity. In Selling From The Heart, Larry draws upon the wisdom that is both timeless and relevant. Read it and increase your sales, but more importantly, connect with yourself and live a more meaningful life. Shari Levitin, Founder, and CEO of Levitin Group and author of Heart and Sell-10 Universal Truths Every Salesperson Needs to Know,

This bestselling guide to Microsoft Word is the first and last word on Word 2013 It's a whole new Word, so jump right into this book and learn how to make the most of it. Bestselling For Dummies author Dan Gookin puts his usual fun and friendly candor back to work to show you how to navigate the new features of Word 2013. Completely in tune with the needs of the beginning user, Gookin explains how to use Word 2013 quickly and efficiently so that you can spend more time working on your projects and less time trying to figure it all out. Walks you through the capabilities of Word 2013 without weighing you down with unnecessary technical jargon Deciphers the user interface and shows you how to take advantage of the file formats Covers editing documents, working with text, using grammar and spelling tools, formatting, adding images and other design elements, and more Get the word on the latest Word with Word 2013 For Dummies!

This title prepares users for the MCSE exam for 70-215: Installing, Configuring, and Administering Microsoft Windows 2000 Server.

The Business of Change, reviews many of the key technologies that are impacting on NZ businesses, from Artificial Intelligence to Robotics, from the Internet of Things to 3D Printing to Connected Vehicles, complete with scores of examples and case studies from New Zealand and elsewhere, and explores step by step how organisations of any size or scale can reinvent themselves to prepare for digital transformation to avoid getting left behind.

This directory offers you all the necessary information on nearly 5,200 Japanese-affiliated companies. A CD-ROM of the "Directory is also included.

Over the last decade, capital goods manufacturers have added services to products as a way of responding to eroding margins and the loss of strategic differentiation. Based on over twelve years of research, this book provides a thorough overview of the strategies available for value creation through service business development.

The fun and easy way to repair anything and everything around the house For anyone who's ever been frustrated by repair shop rip-offs, this guide shows how to troubleshoot and fix a wide range of household appliances-lamps, vacuum cleaners, washers, dryers, dishwashers, garbage disposals, blenders, radios, televisions, and even computers. Packed with step-by-step illustrations and easy-to-follow instructions, it's a must-have money-saver for the half of all homeowners who undertake do-it-yourself projects.

"Provides step-by-step instruction on how to perform the most common tasks you'll encounter in putting Windows SharePoint Services to work for you and your business." - page viii.

ON SALE FOR THE HOLIDAYS \$10.99 JUST \$6.99!The BEST Christmas Color-by-Number Book for Kids The PERFECT Christmas gift or present for kids of all ages! Have a very MERRY CHRISTMAS with this cute and very funny children's Christmas coloring book. This will keep toddlers, preschoolers and kids up to the age of 8, entertained and amused for hours and hours. Why Buy THIS Christmas Coloring Book? Hand-drawn unique illustrations that are beautiful but simple, cute and fun. Massive value! - this BIG Christmas coloring book has lots more pages than most others. Illustrations are on one side only so you can tear them out to frame and keep. No issues with markers bleeding through the page and ruining an image underneath. Each page is a large 8.5 by 11 inches and printed on bright white paper.

National Electrical Code 2020 Cengage Learning

When we selected "More Than A Message" as the title for our book we were looking for something catchy that may inspire people to take a closer look. We did not realize that our chosen title may very well reveal the book's true purpose. We believe this collection of our poems, all written as part of a class in our sophomore curriculum, is a worthy contribution to the literary landscape. But it is more than that. There is a wisdom dwelling in the heart and soul of every young person, a wisdom our world needs in troubled times. We do not claim to have all the answers, but young people everywhere are asking the right questions. We invite you to read the poems a couple of times. Some of them belong with your finest collections, others may not be ready yet for prime time. But all of them are expressed from within the imagination of young people who have something very important to say. Perhaps you can find your own questions in the midst of these poems. Your reading, just as our writing, will contribute meaning to the world. And please remember, all proceeds from the sales of "More Than A Message" support the important work of our St. Vincent de Paul Society.

This book studies the industrial development of Japan since the mid-nineteenth century, with particular emphasis on how the various industries built technological capabilities. The Japanese were extraordinarily creative in searching out and learning to use modern technologies, and the authors investigate the emergence of entrepreneurs who began new and risky businesses, how the business organizations evolved to cope with changing technological conditions, and how the managers, engineers, and workers acquired organizational and technological skills through technology importation, learning-by-doing, and their own R & D activities. The book investigates the interaction between private entrepreneurial activities and public policy, through a general examination of economic and industrial development, a study of the evolution of management systems, and six industrial case studies: textile, iron and steel, electrical and communications equipment, automobiles, shipbuilding and aircraft, and pharmaceuticals. The authors show how the Japanese government has played an important supportive role in the continuing innovation, without being a substitute for aggressive business enterprise constantly venturing into unfamiliar terrains.

This book summarizes the "interim result" of the servitization activities in manufacturing industries. While the early literature on servitization tended to stress only its advantages, more recently, scholars have also started to refer to the challenges associated with servitization. This book attempts to give a balanced picture of servitization. The book is structured in four parts: Part I introduces the topic by presenting the most recent academic discussion about servitization and uses an empirical analysis to show the degree of servitization across Europe. The results of this analysis are then compared to the discussion in the literature. This comparison highlights the existing discrepancies between the rather euphoric literature and the more skeptical practical experience. The second and third parts attempt to explain these discrepancies by taking as a starting point the assumption that servitization recommendations have to consider the heterogeneity of the manufacturing sector and the capabilities of the provider. Part II presents articles which analyze the specific characteristics of different sectors with their barriers and potentials and presents frameworks for a successful servitization of the core sectors in European manufacturing industries which include, e.g. aeronautics, automotive, ICT, chemical industries, pulp and paper industries and different engineering sectors. Part III focuses on companies' capabilities which are necessary for successful servitization. These include strategic management, marketing, organization, innovation, engineering, human resources, controlling, quality and networks. All the contributions in parts II and III add up to a detailed picture of servitization for sectors and functions and indicate the practical implications for enterprises in manufacturing industries. The fourth part concludes the book with a chapter summarizing the findings and giving an outlook of servitization in manufacturing industries, its challenges and future developments.

InfoWorld is targeted to Senior IT professionals. Content is segmented into Channels and Topic Centers. InfoWorld also celebrates people, companies, and projects.

For more than 40 years, Computerworld has been the leading source of technology news and information for IT influencers worldwide. Computerworld's award-winning Web site (Computerworld.com), twice-monthly publication, focused conference series and custom research form the hub of the world's largest global IT media network.

The Chromebook Classroom gives you a fast, clear road map for turning a new fleet of Chromebooks into rich learning tools for a single classroom or an entire district! The Chromebook Classroom is the perfect companion for educators just getting started with Chromebooks - or looking for new ways to boost their students' learning through technology.

How can salespeople navigate the obstacle course of administrative assistants, lower-level executives, and corporate guardians to reach their objective? This book offers innovative ideas and street-smart moves to reach the decision-makers in any organisation.

In the tradition of *The Good Mother* and *The Deep End of the Ocean*, Anne D. LeClaire delivers a heartbreaking—and breathtaking—novel of two very different but equally loving mothers who face the most painful of losses and then find the courage not only to go on but to find meaning and hope in their lives. Rose Nelson is a middle-aged woman with a broken past, a sorrow from which she cannot recover. Secretly guilty about her role in her teenaged son's death five years ago, she has sealed herself off from life, enveloped by a grief that has slowly eaten away at her relationship with her husband. Against her will, Rose is drawn into the world she has avoided when Opal Gates and her five-year-old son, Zack, move in next door. Determined to start an independent life for herself, twenty-year-old Opal has left her family and the father of her son in North Carolina. But when she quickly begins an affair with Tyrone Miller, a part-time mechanic and local musician, Opal unwittingly breaks the tacit rules of both her family and her new hometown. Initially, Rose cannot bear the sight of Opal and her son. But later when Zack is injured, she instinctively lies to protect Opal from a single mistake that changes the lives of everyone involved. Faced with a custody suit brought by Zack's father and her own parents, Opal faces a trial in which each choice she has made will be used as ammunition in the battle to take Zack away from her. Confronting such devastating loss and the questions it poses are at the heart of *Entering Normal*. How does one go on after great tragedy? What is a family? What sacrifices must a mother be willing to make for her child? And how can a good mother sometimes make bad choices? *Entering Normal* is a story of family, a novel about courage, loss, risk, and betrayal. It is a story that goes to the heart of love.

Inspired by Ecclesiastes 3, this anthem is a poignant reminder that, in all seasons of life, we discover fresh perspectives as we release the old and embrace the new. "To everything a season, to everything a time; a moment to move forward and leave the past behind."

Professional knowledge management is imperative for the success of enterprises. One decisive factor for the success of knowledge management projects is the coordination of elements such as corporate culture, enterprise organization, - man resource management, as well as information and communication technology. The proper alignment and balancing of these factors are currently little understood—especially the role of information technology, which is often regarded only as an implementation tool, though it can be a catalyst by making new knowledge management solutions possible. This conference brought together representatives from practical and research fields for discussing experiences, professional applications, and visions through presentations, workshops, tutorials, and an accompanying industry exhibition. The main focus of the conference was the realization of knowledge management strategies with the aid of innovative information technology solutions, such as intelligent access to organizational memories, or integration of business processes and knowledge management. Also of interest were holistic/integrative approaches to knowledge management that deal with issues raised by the integration of people, organizations, and information technology.

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